

The latest news from your local upfit specialists

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# 2025 and beyond

#### How can AV-Tech help plan your next build?

Here at AV-Tech we pride ourselves in project planning and build window accuracy. Right now, we are scheduling hard dates at the end of 2025 and into 2026. With that window being so far out, there is a ton of planning/organization that needs to align to hold those dates.

#### What info do we need to get started?

To start, we need quantities and applications. With that, we can get you a placeholder for next year and start working out the details. This will save your spot in line, the better info we have including quantity, the more likely your spot will stay where it is. Once a place holder is set, a member of our sales team will reach out for additional info on your specified equipment and start putting together a quote. Please keep in mind that parts are ranging from 6-14 week lead times, which makes final approval of the quote time sensitive. We have increased our Sales/Project Management staff to keep up current demand and aim to keep turnaround quicker, and quality/accuracy high.



## **Advanced Automation**

What features can we build into your next vehicle?

What is BLE? What is RLE? Park kill? Sync? Night park?

These are some of many features we can build into your next application with a "smart" controller like Whelen Core, SoundOff Blueprint, FedSig Pathfinder ect.

**BLE:** Brake Light Enhancement, this can tie the rear red emergency lights into your system to assist your OE brake lights.

**RLE:** Reverse Light Enhancement, the same as BLE except for enhancing your reverse lights.

**Park Kill:** This can automate the disabling of flashing white lights and siren when the vehicle is shifted into park. This allows the user to focus their training/attention to the most important task at hand.

**Sync:** Almost every manufacturer of "smart" controllers now offers a way to Sync up the timing of lights between vehicles, even from different agencies. This helps with signal clarity and reduces driver distraction.

**Night Park:** This uses a photo-cell to determine ambient light, and can automate moving emergency lighting to low power, or activate modes that reduce eye strain when parked on the side of the road at night.

### **Billing Policy**

We have been working with many agencies over the years, and recently we have been seeing more and more Agencies/Individuals using Credit/Debit cards to pay for goods and services.

We charge a flat 3% fee on credit card transactions in an effort to keep prices as low as possible, and ensure we are being as transparent with pricing as possible.

Billing policies **NET 30 customers**: We will bill you for parts only when they are all here and complete at AV-Tech. Our purchasing department aims to get all parts here and complete, 2-4 weeks before the scheduled build. The only exceptions would be Vehicle specific K9 units and any other custom special-order items. For parts like that, we require payment up front. These are non-returnable items, and if something changes, we cannot apply them to another build in most cases.

After the Install is complete, we bill you for labor and any incidentals/changes to the build.

**COD Customers**: We ask you to put a deposit down for the majority of the parts and the rest is due upon completion.



### Reach out!

We have a new Sales team. Mike and Jeremy are here to help on the build side along with our numerous skilled professionals who have been serving AV-Tech for many years. **Don't hesitate to reach out to us, so we can get your builds scheduled for next year!** 

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